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**MATERIAL HANDLING SOCIETY
NEW JERSEY, INC.**

Phone/Fax: (888) 49MHSNJ (496-4765)

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NEWSLETTER

**Please Note (above) The Society's New Phone
Number (effective Sept. 1)**

Join Us For Our September 15 Meeting, As We Raise The Roof



Panel Discussion on Warehouse Roof Raising Technology & Engineering

Our program will begin with a panel discussion on the roof raising of 1100 Cranbury-South River road. This freestanding, 340,900 square foot building sits on 28.31 acres. It has 18,000 square feet of offices, and is now a clear height of 40' (previously 26' clear).

September 2010

Upcoming Tours

September 15
MHSNJ Kickoff Tour

October 12
Tasty Kake
Philadelphia, PA

November 17
Simon & Schuster
Pennsauken

January 19
G III
Dayton

March 16
Snapple
Carteret

May
Open

Clear height in industrial buildings has become more important than ever. With an increase in the numbers of SKUs and the speed at which they move, maximizing the inventory under one roof is critical. Join us to see how Forsgate Industrial Partners has adapted a building of 26' clear to 40' clear, increasing the cube capacity by 65%. A panel of experts who were involved in this project and other roof raisings will discuss this process. Panelists include:

Alex Klatskin, Forsgate Industrial Partners Building Owners
Ed Klimek, KSS Architects LLP Architects
Jeff Allen, Space Technology Roof Lifting Contractor
John Harrison, Harrison Hamnet Structural Engineers

AFTER THE MEETING

Join us For Our Meet & Greet Casino Night and Dinner



Following the panel presentation will be our Casino Monte Carlo Networking event, where you are sure to meet new people, greet old ones, and enjoy a night of fun, laughs, and prizes.

Remember..."Gambling is the sure way of getting nothing for something."

* Soft drinks, coffee, tea, and wine and beer will be served. If you prefer other alcohol, please feel free to BYO.

[Click Here To Register](#)

Tour Information

Executive VP Allison Clancy



**June 15
Annual Golf Outing**

Message From Your President



With most of us returning from vacation and slowly getting back into the mindset of work, I felt the above photo was relevant with my first message as the President of the MHSNJ. The message is simple, vacations are a wonderful way to recharge, helping one to focus on the challenging business climate that all of us have been facing these past few years.

I know of more people who are out of work then any other time in my twenty five years in this business and for those who are working, I would be hard pressed to find someone who isn't working harder for less.

That is why an organization such as The Material Handling Society of NJ is more important than ever. We are a gateway that offers so many opportunities. Our tours are

Come join the Material Handling Society of New Jersey for our Annual Networking event on Wednesday, September 15, 2010. Our program will focus on the roof raising of 1100 Cranbury-South River Road, Jamesburg, New Jersey, followed by an evening of fun and networking with our Casino Monte Carlo program.



Program details:

Location: 1100 Cranbury-South River Road
Jamesburg, NJ

Registration 5:00 p.m.

Panel Presentation on roof raising 5:30 p.m.

Casino Monte Carlo 6:15 p.m.
Networking, dinner, and cocktails
(wine and beer only)*

Direction:

Take Exit 8A off of the NJ Turnpike, and bear right towards Cranbury/South Brunswick. At the traffic light, make a right. 1100 Cranbury-South River Road is your 2nd right.

Membership

Vice President Anne Strauss Weider



Student Membership

Student membership is available at a membership rate of \$25 for annual dues. Simply complete the MSHNJ application form found on line at www.mhsnj.com and provide us with a copy of your current photo student identification. This is a great opportunity for students to become more involved with the Society as they begin to move into our profession upon graduation.

I look forward to seeing everyone at the September 15, 2010 meeting.

Golf Scholarship

Donald Cronin Past President, Golf Committee Chairman

The 27th annual Scholarship Golf Outing was



designed so you can see how others move their products, helping you to work smarter. Our guest speakers are relevant and offer insight and ideas that sometimes you can only realize when you take a step back and look at your operation through a different set of eyes. Lastly, our networking opportunities allow you to meet some of the sharpest professionals in our industry. All for \$95.00 per year, that's an investment that I think, is a no brainer.

You may notice some differences with the Material Handling Society this year. First, our newsletter is being produced in a different format. We realized that many of you were no longer reading the electronic version we sent in the past. Utilizing this new format makes viewing easy and computer friendly. As the newsletter evolves you will be able to click on links that you may find pertinent.

The second thing you'll notice is our new toll free phone number. Contacting your desired party will be quick and effortlessly done by simply dialing their extension. ***The new number will be in full effect by the end of August. For now use our existing number.***

Lastly, I want to thank Dave Ludwig for his years of dedicated service as our President. Dave is a true gentleman and working for him as his executive VP was a

held at Mine Brook Golf Course on June 3, 2010. This annual event enables us to raise money for scholarships presented to the Industrial Engineering departments of New Jersey Institute of Technology (NJIT) and Rutgers.



The majority of the scholarship money comes from our Sponsors. Sponsorships range from Diamond at \$500 to Classic Gold at \$125. Please take a moment to review the sponsor list below.

On behalf of MHSNJ and our Golf Committee (Allison Clancy, Karl Metz and Pete Roessle), without whose efforts this event would not be possible, I thank everyone that contributes to this worthy cause. To date we have donated over \$67,000 in Scholarships.

Despite the less than dry conditions (Rain) we had a great turnout. We appreciate all your support and look forward to seeing many of you at next year's event. Please mark your calendars for Wednesday June 15, 2011.

Anyone interested in being a Sponsor or Participating in next year's event can contact me at Alternative Technologies. phone: 908-876-1771 - email: dcronin@alternativetec.com

MHSNJ SCHOLARSHIP

pleasure and honor.

I look forward to seeing all of you at our September Kickoff. I'd like to think of it as educationally fun. Forsgate Industrial Partners will be our sponsor and, for that, I want to say thank you for allowing us access to this very aggressive project and for helping to offset our meeting costs.

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2010-2011

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To visit our sponsors web sites, click here or on the spread sheet above.

MHSNJ on LinkedIn

Are you a member of the LinkedIn business community? Come join your fellow MHSNJ members at the " Material Handling of New Jersey " Group! Our Group is open to all currently paid members of the society. Over 79 MHSNJ members are already LinkedIn! Join us-network with other members, start a discussion, comment post a job, find a job! Already in LinkedIn? Find us under GROUPS. Not in LinkedIn? Sign up at www.linkedin.com Group is managed by Karl Metz and Steve Garvey



Need assistance? Contact me at: steve.garvey@intelligrated.com

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To view our sponsors Web Sites, Click on their Logo.

2010 Election Results

1. Fred Gerstler
2. Pete Roessle
3. Don Cronin
4. Mindy Lissner
5. Dave Lodwig
6. Tom Panterri

**Thank you
for Voting**

Register by Fax
(732) 477-5112

Please register the following people for the Tour & Dinner Meeting on
Wednesday, September 15, 2010.

Name	Company	Phone	Email	Member (X)	Fee(\$)
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

Pre-registration before **September 8th:**

Members: \$60.00 Non-Members \$85.00
Registration **after** September 8th or at Door:
Members: \$70.00 Non-Members \$95.00
FIRST MEETING SPECIAL (new members only):
JOIN MHSNJ AND ATTEND THIS PROGRAM AT A REDUCED RATE - \$95.00

Make Checks Payable to: MHSNJ Mail to:
3614 Kennedy Road
South Plainfield, NJ 07080

For Credit Card Payments go to website: www.mhsnj.com and register using PayPal
All major Credit Cards accepted including VISA, MASTERCARD, and AMEX



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